



## THE CUSTOMER

Headquartered in Vista, California, BioFilm, Inc. is a privately-held company that was founded in 1991. BioFilm manufactures and distributes high-quality personal health products.

HES Solar designed and installed a 304-kilowatt (kW) SunPower® Helix® solar system across the rooftop of BioFilm Inc. headquarters. The fully-integrated system is expected to save BioFilm \$115,000 in the first year of the system's operation. The investment is expected to pay for itself in just 2.2 years and return an estimated \$1,994,446 in savings over the first 25 years of operation.



## QUICK FACTS



Total System Size

**304 kW**



Annual Electricity Offset

**100%**



First Year Savings

**\$115,000**



Payback Period

**2.2 years**

## PAINLESS PROCESS WITH HES

"The reason we went with HES is that they were very transparent, they were up front about what they were going to do, the pricing, everything was laid out clearly and we had a good feeling about them and knew they would get the job done. The installation process went smooth. The project manager broke everything down, month to month, week to week, and sent us updates on what was going on. Those updates told us everything, and if we had questions, we asked, and we'd get responses really quickly. Like I said it was painless, and we were very happy with that."

Michael Nepomuceno  
Vice President, Operations, BioFilm Inc.



Lisa O' Carrol, CEO & President, BioFilm  
Ross Williams, CEO & President, HES Solar

